



# Forum ACP Jubilé 2018

کنفرانس نفت

- 09h45 Lancement du Forum avec bilan d'activités 2017 de l'ACP (JLG)
- 10h00 Réponse aux besoins croissant en énergie (Jean Pierre Faveneq)
- 10h15 Réduction gaz à effet de serre, exemple du gaz torché (Didier Legros)
- 10h30 Break
- 10h45 Impact, sur le raffinage, d'un niveau élevé de taxation carbone (Michel Lenoel)
- 11h00 De Tokyo à Paris : financement transition énergétique (Stéphane His)
- 11h15 Le projet Aspire : enjeux, organisation, parrains (Michel Barasc)
- 11h30 Un concept innovant en sécurité/HSE (Louis Heuzé)
- 11h45 Mise en application : Alliance de Ressources France Iran (Roland Abiar)





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## La crise en 2017

Maintien au plus bas des investissements pétroliers

Réduction de 20% des effectifs

Abandon de l'activité amont d'ENGIE (GDF Suez)

Recentrage de Total vers « l'énergie »

Abandon annoncé de l'exploration/production amont en France

Report de l'activité éolienne offshore en France

Responsabilité écologique pour une énergie non carbonée

Difficultés financières de nombreux pays pétroliers.....





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*Après 25 de services au sein de l'industrie des hydrocarbures, notre stratégie est de nous maintenir dans notre cœur de métiers tout en :*

- réduisant notre empreinte écologique (capture CO2, réduction gaz torché, économies d'énergie),*
- justifiant notre investissement pour garder nos expertises (projet Aspire)*
- nous impliquant sur des nouveaux projets d'énergie renouvelable*
- et promouvant notre contribution à une industrie plus sûre (culture HSE) et plus avancée technologiquement et humainement (centres de formation et écoles mis en place)*





## Perspective of EPC Petroleum companies

### -APEC/ACP Cooperation milestones

Since our last forum 21<sup>st</sup> January 2017, ACP has taken (during the 1st sem 2017) many initiatives such as :

- Conference in Tehran Petroleum 2017 on “Perspective of Partnership with Iranian Oil Industry”
- MOU with APEC (Association of Petroleum Industry Engineering & Construction Companies),
- Business trips to Iran
- Working sessions in France (reported to APEC).



## Extracts of APEC ACP MOU

In the name of god

This cooperation Agreement (hereinafter the "MOU") dated as 1 of February 2017 is executed by and between the Parties herein:

**Association of petroleum industry engineering and construction Companies** a company organized and existing under the Laws of the Islamic Republic of Iran,

*APEC intends to develop a better understanding of and deeper relationships with ACP companies active in the oil & gas industrial upstream and downstream, for the benefit of its Associates*

4. ACP to develop a better understanding of the Iranian market opportunities and deeper relationships with Iranian companies, active in the oil & gas equipment sector, for the benefit of its Associates.

*The scope of the Agreement is to promote, assist and develop the cooperation between the members of the Parties for the training, research, promotion, investment, finance, technology transfer, Joint Ventures, engineering, design, supply and execution of new projects in oil & gas industry both upstream, midstream and downstream sector.*

1,3 The parties engage themselves to promote the technology transfer and the know-how exchange among the enterprises of the two Associations. In addition, the Parties engage themselves, in order to pursue the above objectives, to cooperate with R&D institutes of both Iran and France

*1,4 The parties engage themselves to promote the possibility of organizing training programs, training schools and courses for the upstream and downstream oil & gas industry in order to transfer the know-how to the associate members in the oil & gas sector*

*1,5 the parties agree that the implementation of the present agreements will be materialize through:*

*An initial definition of top priority sectors and institutions to be involved. This list initially defined (as per attachment) could be subsequently modified.*

- a) The development of exchanges of information, data, scientific and technical knowledge relevant to the scope of the present agreement.

*1,6 For the implementation of this Agreement, the parties agree to create a dedicated working group, which will organize meeting in Iran and the France with the purpose of monitoring initiatives and of launching new ones.*

*4,1 This agreement shall be effective from the date of signing ("Effective Date") and shall be in force for a period of 3 (three) years from the date of signature by the parties.*